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Matters Magazine Summer Issue

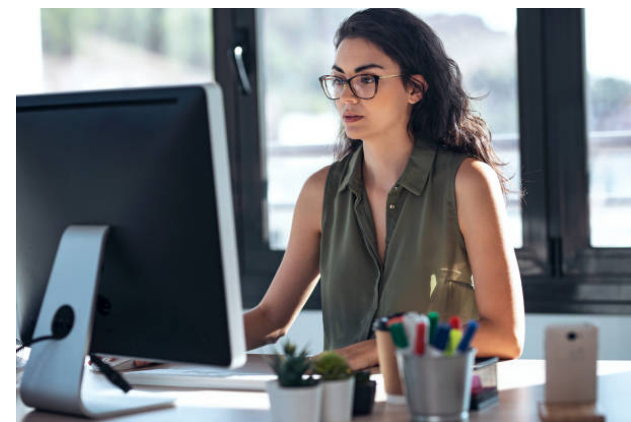
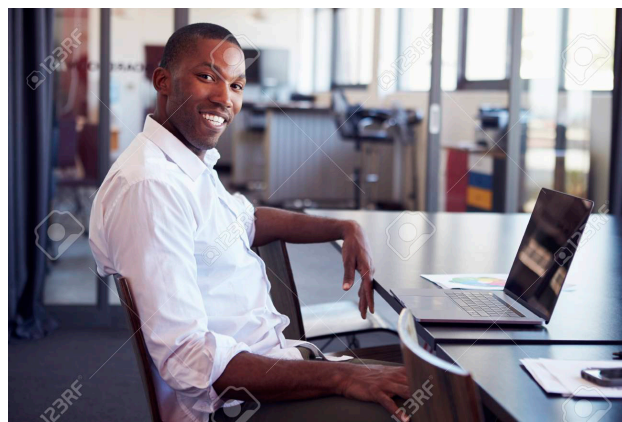
My First Job

We've all had a first job. What was yours? What life or work lessons did it teach you that you were able to use in your career as a real estate professional? Matters Magazine will work with you to tell your story so readers can get a glimpse of your younger self.

Publication Date: June 13

Deadline: May 27

Please contact your Advertising Consultant
for details or call 973-763-4900.



Matters
M A G A Z I N E

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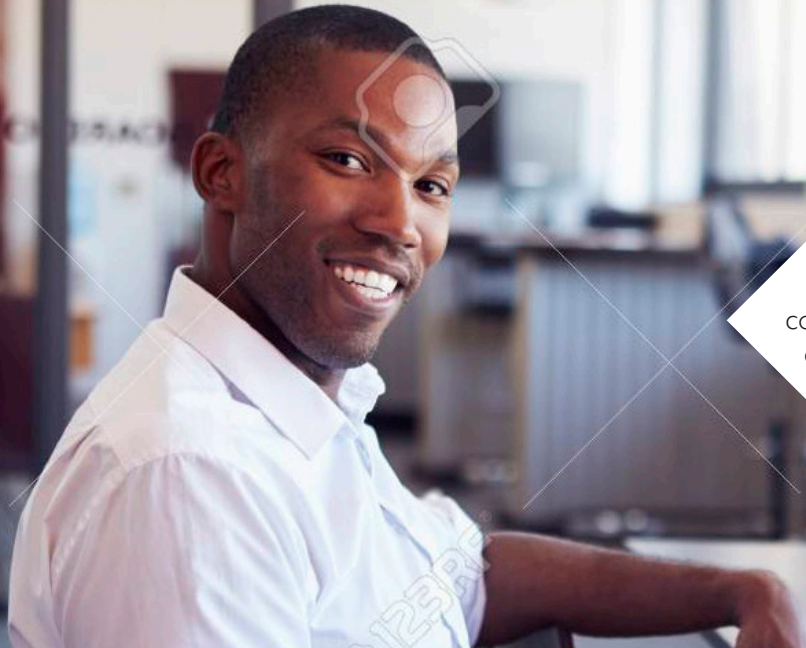
When I was a junior in high school, I got a **job after school in a law office** helping with clerical tasks. I worked there through college and learned the inner workings of an office and the typical services that a general practice law firm undertakes. With a career in real estate, I realize that my first job gave me valuable insights that I use today, such as how to work with attorneys, deal with clients and show office professionalism. Our business can be hectic but I learned a long time ago not to show it and to always be available to help my clients.



STEPHEN CASTLE

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When I was in college, **I worked for a moving company**. I'd come home exhausted, but in a good way because I felt like I had accomplished something. It's interesting that I landed in real estate because I'm still helping people move in and out of homes, just in a different way. Even though I wasn't really aware of it at the time, I witnessed all the emotions that come with making a move. It made me more sensitive to people's circumstances and gave me a desire to help my clients realize their dreams.



MARY MILLER

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My neighbor was a librarian and encouraged me to **work at the library** in town while I was in school. I loved checking out books, seeing what people were reading and helping them find information for a project. I ended up getting to know people from all walks of life and caught a glimpse of what makes a good community tick. Later when I started helping clients buy and sell houses, I felt very comfortable dealing with all sorts of people and zeroing in on what they needed. My time at the library taught me how to be resourceful, a skill that is invaluable to my work.



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M A G A Z I N E

MY FIRST JOB SPACE RESERVATION CONTRACT

BUSINESS NAME: _____ YOUR NAME: _____

ADDRESS: _____

PHONE/CELL: _____ EMAIL: _____

WEBSITE: _____ SALES REP: _____

*I'd like to be featured in the **MY FIRST JOB 2025** section in the *Summer Issue*:*

\$350 with the purchase of an advertisement in the Summer issue.

\$495 with no advertisement.

Deadline for inclusion: May 27.

Best way to reach me: _____

All payments are required in advance of publication unless you have established 30-day credit terms with Matters Magazine.

SIGNATURE REPRESENTS APPROVAL OF THE ABOVE COSTS.

CLIENT SIGNATURE

DATE